

# ROBERT LOEB AND COMPANY LLC

*A Leader in Building Shareholder Value*

To Whom it may concern:

July 23, 2019

My partners and I have been in the storage business for over 20 years. Our first experience with Jeff Dallenbach and Cheryl Cole was in 2012 on an addition to an existing store. They did a fine job.

So it was easy to come back to them with a new ground up development in 2013. Since that 2013 development, we have developed three facilities in San Antonio, six in Houston and two in Kansas City.

Jeff and Cheryl have been critical partners on all these 11 class A ground up multi story storage facilities. They gave guided us through design, full architectural plans and then tremendous at assisting us in getting building permits.

They are key partners in SurePoint's success. Their tenacity in working with city staff to get permits has been outstanding. Although we build assets to operate for 20 years (and our buildings look new even after five or more years), we have sold some assets. Public Storage and a Morningstar have bought some of our assets designed by Jeff and Cheryl and were thrilled with the quality of building they were getting.

If you are looking for a great architecture firm to quarterback your Development, Jeff Dallenbach and Cheryl Cole has been a great choice for us over the last 8 years. They say what they will do, then do what they...on time and on budget...

If you have any question, feel free to call or email me.

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