



October 1, 2019

To whom it may concern

I have worked with Jeff Dallenbach and Cheryl Cole at Archcon Architecture, now Dallenbach • Cole Architecture, since 2012 and to date they have designed eleven projects for SurePoint Self Storage. Jeff and Cheryl have been a great and important part of our development program over the past 8 years. Not only do they design great looking projects, they also design very well-built buildings, always sensitive to their client first when it comes to building cost.

Jeff and Cheryl are really great people and a joy to work with. I trust them implicitly, and know they always have my best interest at heart. Their attention to detail, follow-up, and ability to communicate well with city planning departments, have helped us get entitlements approved in some pretty tough cities and municipalities. We consider Jeff and Cheryl a vital part of our team and they have played a significant role in our success at SurePoint Self Storage. Without hesitation, I would highly recommend Dallenbach • Cole Architecture and I look forward to working with them in the future on many more successful projects together.

Jeff C. Bailey  
Partner  
SurePoint Self Storage